

Message Text

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PAGE 01 MOSCOW 03794 121800Z

17

ACTION EUR-12

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----- 113307

R 121410Z MAR 76
FM AMEMBASSY MOSCOW
TO USDOC WASHDC
INFO SECSTATE WASHDC 1107

UNCLAS MOSCOW 3794

FOR BEWT/TDAD

E.O.11652: N/A

TAGS: BEXP,UR

SUBJECT: REQUEST FOR DIRECTORIES OF U.S. MANUFACTURERS

1. THIS WEEK COMMERCIAL OFFICE HAS RECEIVED REQUESTS FROM TRAKTOROEKSPORT FOR DIRECTORY AND/OR CATALOG OF U.S. AGRICULTURAL EQUIPMENT MANUFACTURERS AND FROM GOSSTROY FOR DIRECTORY AND/OR CATALOG OF U.S. CONSTRUCTION INDUSTRY. BOTH REQUESTS ENVISIONED PUBLICATIONS ARRANGED BY FIRM NAME AND PRODUCT OR BRANCH OF INDUSTRY.

2. ACTION REQUESTED: IF SUCH PUBLICATIONS EXIST AND ARE AVAILABLE WITHOUT CHARGE, PLEASE FORWARD 30 COPIES EACH VIA APO. IF DIRECTORIES CANNOT BE OBTAINED FREE OF CHARGE, WE WOULD APPRECIATE BEWT'S PURCHASING AND FORWARDING LIMITED SUPPLY.

3. COMMENT: EMBASSY CONSIDERS PROVISION OF INDUSTRY DIRECTORIES PUBLISHED BY TRADE ASSOCIATIONS OR OTHER ORGANIZATIONS TO BE HIGHLY EFFECTIVE AND INEXPENSIVE MEANS OF EXPORT PROMOTION IN SOVIET MARKET AS FEW USSR AGENCIES HAVE EXTENSIVE KNOWLEDGE OF AMERICAN FIRMS AND THEIR CAPABILITIES. COMMERCIAL OFFICE RECEIVED EXPRESSIONS OF GRATITUDE FROM FTO'S FOLLOWING RECENT DISTRIBUTION OF 1976 DIRECTORY OF NATIONAL MACHINE TOOL BUILDERS' ASSOCIATION AND 1975-1976 DIRECTORIES OF FOUNDRY EQUIPMENT MANUFACTURERS
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ASSOCIATION AND CONVEYOR EQUIPMENT MANUFACTURERS

ASSOCIATION. WE RECOMMEND THAT TDAD OFFICERS URGE
OTHER INDUSTRY ASSOCIATIONS TO SEND 30 COPIES OF
THEIR DIRECTORIES TO US FOR DISTRIBUTION.
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MOSCOW03794
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760095-0454
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Handling Restrictions: n/a
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Review Comment: n/a
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 JUL 2004 by vandyklc>; APPROVED <30 AUG 2004 by wolfsd>
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Margaret P. Grafeld
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